

Letter from the President

I recently had the opportunity to travel to Washington DC to attend a convening of the largest AFP chapters from across the country. Of course, it was wonderful to connect with fundraising colleagues and learn best practices from other chapters. However, the thing I found most compelling was AFP International's work on Advocacy and Public Policy.

This may seem like a trivial matter. I assure you, it is not. Each day, AFP representatives are meeting with legislators and key government leaders to fight for issues that are important to the non-profit sector. These dedicated professionals have their finger on the pulse of issues such as preserving the charitable tax deduction and restoring vital programs that have been cut due to the fiscal cliff fallout.

When I worked at the Alzheimer's Association, we had a team of advocates looking out for the interests of people living

with Alzheimer's disease and their families. I'm sure you have similar advocacy efforts at your organization—fighting for funding for the arts, recommending policies to address addiction services and many, many other policy matters.

Of course, this issue-specific advocacy is important. Equally as important is advocacy for the non-profit sector as a whole. Currently, AFP PAC is fighting to protect the full value and scope of the charitable deduction—an important and effective part of our tax code for nearly 100 years. The charitable deduction is unique. It is the only provision that encourages taxpayers to give away a portion of their income for the benefit of others.

I was thoroughly impressed with the scope of the AFP PAC's work. It is reassuring to know that our professional association is looking out for our interests each day. The next

Continued on page 4

MISSION STATEMENT

AFP Greater Cincinnati Chapter, an association of professionals, advances philanthropy by enabling its members and nonprofit organizations to practice ethical and effective fundraising that changes our community for the better.

The Association of Fundraising Professionals (AFP) represents more than 30,000 members in 200 chapters throughout the world, working to advance philanthropy through advocacy, research, education and certification programs. The association fosters development and growth of fundraising professionals and promotes high ethical standards in the fundraising profession.

SAVE THE DATE

National Philanthropy Day
November 13, 2014

2014 AFP Greater Cincinnati Executive Committee & Board of Directors

Executive Committee

President (PGC Liaison)

Meghan Cummings, CFRE

President-Elect

Sydney Schnurr

Past President

Betsy Baugh

Secretary

Chris Martin

Treasurer

Chris Owens

Board of Directors

Vice Presidents of

Communications

Ken Coggeshall

Heather Sherwood

Vice Presidents of Education

Matt Hughes

John Olberding

Director of Certification

Vanessa Mosley, CFRE

Directors of Diversity

Adrienne McDade

Sarah Siegrist

Director of Ethics

John Banchy

Director of Every Member Campaign

Sparkle Worley

Director of Fundamentals

Shannon Isaacs

Directors of Membership

Kitty Beck, CFRE

Mellissa Gayer

Director of Mentoring

Jessica Salyers

Director of National Philanthropy Day

Liz Flynn

Director of Networking & Knowledge

Megan Betsch

Director of Newsletter

Adam Behm

Director of Scholarship

Victoria Parks

Director of Strategic Planning

Julia Morton

Member-at-Large

Danielle Gentry-Barth, CFRE



AFP Board Members 2014

Front Row: Matthew Hughes, Sydney Schnurr, Adam Behm, Adrienne McDade, Shannon Isaacs, Chris Martin

Back Row: Mellissa Gayer, Ken Coggeshall, Katherine Beck CFRE, Meghan Cummings CFRE, John Banchy, Julia Morton, Jessica Salyers, Sarah Siegrist, Betsy Baugh, Heather Sherwood

Not pictured: Megan Betsch, Liz Flynn, Danielle Gentry-Barth CFRE, Vanessa Mosley CFRE, John Olberding, Chris Owens, Victoria Parks, Sparkle Worley

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We Gratefully Acknowledge Our 2014 Newsletter Contributors:

Kitty Beck
Adam Behm
Ken Coggeshall
Meghan Cummings

Liz Flynn
Adrienne McDade
Vanessa R. Mosley
Victoria Parks

Jessica Salyers
Sarah Siegrist
Jeff Stern

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AFP Mentoring Program

By Jessica Salyers

Applications are currently being accepted for the 2014 Mentoring Program!

AFP of Greater Cincinnati is searching for individuals interested in serving as mentors and mentees beginning April 1 and ending December 31, 2014.

Do you feel as if your knowledge and experience could be beneficial to someone new to the field? If so, you would make a great mentor!

Mentor qualifications are as follows:

- Ten or more years of experience in the field of fundraising/development
- Willingness to provide guidance, wisdom and support to a mentee
- Commit to being a mentor for a minimum of eight months (April–December)
- Commit to meeting with your mentee for a minimum of one hour per month

OR

Are you new to the field and looking to learn from someone who has a plethora of experience and a passion for helping others achieve their professional goals? If you answered “yes”, you would make a great mentee!

Mentee qualifications are as follows:

- New to the field of fundraising/development or in need of professional guidance
- Willingness to identify areas of focus to work on with your mentor to achieve personal and professional growth
- Willingness to prepare questions and goals in advance to make the most of time spent with your mentor
- Commit to being a mentee for a minimum of eight months (April–December)
- Commit to meeting with your mentor for a minimum of one hour per month

To obtain an application to become a mentor or a mentee, please visit www.afpcincinnati.afpnet.org, click on *professional resources* and *mentoring* or email Jessica Salyers at jsalyers@clovernook.org.

Save the Date: Get Your New Faces of Fundraising Intern!

ATTENTION GREATER CINCINNATI NON-PROFITS!

- Do you need a hand with your summer fundraising efforts?
- Do you want an opportunity to impact the lives Greater Cincinnati’s aspiring diverse fundraisers?

If you answered **YES!** to any of these questions, the AFP Greater Cincinnati Chapter has the person for you!

Through the New Faces of Fundraising Program, a partnership between the AFP Greater Cincinnati Chapter and the Greater Cincinnati Foundation, our 5 class participants are looking for an exciting, challenging, and enriching opportunity with your organization.

Through a grant provided from the Greater Cincinnati Foundation, our class participants will complete a 120 hour

internship—an opportunity to work, learn, and grow through a work experience at one of Greater Cincinnati’s many non-profit organizations...at no cost to you!

Applications will be available Monday, March 10th!

“It’s one person in a development role responsible for annual fund and capital fundraising, in addition to marketing duties and attending many performances. The amount of work our intern did could not have been accomplished in any sort of timely manner. I am grateful.”

—Development Director, Cincinnati Arts Organization

AFP Volunteer Committees

Interested in becoming more involved in AFP? Consider joining a volunteer committee that helps organize so many wonderful elements of the Greater Cincinnati Chapter. Below is a list of current committee members who have dedicated their time and talent. We would like to thank these individuals and everyone else who have volunteered throughout the years as they serve on our great committees.

Communications Committee

Ken Coggeshall, V.P. of Communications
Heather Sherwood, V.P. of Communications
Adam Behm
Sarah Wessling
Angela Kendall

Membership Committee

Kitty Beck, V.P. of Membership
Mellissa Gayer, V.P. of Membership
Jon Beres
Sharon Civitello
Lizzie Davis
Marilyn Maxwell
Julia Morton
Jera Oliver
Kevin Richardson

Education Committee

Matt Hughes, V.P. of Education
John Olberding, V.P. of Education
Shannon Isaacs
Megan Betsch
Rob Festenstein
Danielle Gentry-Barth
Maureen Gregory
Sydney Schnurr
Kara Shibiya
Jeffrey Stern

National Philanthropy Day Committee

Julie Althaver
Susan Ballard
Betsy Baugh
John Bromels
Chris Brown
Lisa McDaniel Brown
Meghan Cummings
Mary Dickey
Alexandra Eichler
Dianne Fisk
Liz Flynn
Erin Joyner
Elizabeth McDaniel
Amy Merritt
Ramin Mohajer
Anna Nwa
Sia Ruppert
Debbie Rutledge
Sydney Schnurr
Tracy Wells

Letter from the President *(Continued)*

few months are critical as proposals for a rewrite of the tax code are presented. Our chapter is ready to mobilize at a moment's notice if the charitable deduction is in jeopardy. We know you will lend your important voice to this effort when the time arrives.



Sincerely,

Meghan Cummings

Meghan Cummings, CFRE

President

AFP Greater Cincinnati Chapter

One on One with A New AFP Greater Cincinnati Board Member

Sarah Siegrist



AFP Board: Co-Chair, Diversity Committee

Advancement Associate at Senior Services of Northern Kentucky

How did you first hear about or become involved with AFP?

I first became involved in AFP when a friend recommended that I join the Diversity Committee as it started its work on forming what would become the New Faces of Fundraising program.

When did you start your fundraising career?

I started “fun”draining in college when a friend and I created “The Great Bowling Event” as a way for friends every year to gather, bowl and give back to the community. On a professional level, I started writing grants as a doctoral student and then continued fundraising activities as part of my duties as Assistant Director of the Behringer-Crawford Museum before I joined Senior Services of Northern Kentucky.

What do you wish other people knew about the fundraising profession?

Fundraising is an art and takes more hard work than most people realize.

What is the best career advice you ever received?

The best career advice I have ever received is that research is a key to success but it’s the personal connection that makes a message powerful.

What has surprised you most about working in fundraising?

It wasn’t really a surprise, but a joy to find such kindness and generosity among others in the profession here in Greater Cincinnati. I have found that if I have a question or am seeking advice many will take the time to help another in need.

Tell us something about yourself that may surprise people.

That at age 5, I decided I wanted to drive the Oscar Mayer Wiener mobile after it stayed at the same hotel as my family on a vacation. I still live in hope of accomplishing this life goal.

What do you do when you aren’t working?

When I am not working my husband, Rob, and I enjoy traveling, cooking our favorite meals together and spending time with family and friends.

Our Chapter is Growing!

Please welcome our newest members of the AFP Greater Cincinnati Chapter! We are happy to have you all become a part of this great organization.

October 2013 New Members

Susan Kinsella
Sarah Wessling
Adriane Fink
Phillip James

November 2013 New Members

Rose Eckhoff
Emily Gnadt
Clarence Newsome
Patricia Planck

Rebecca Bugos
Jeffrey Stern
Kelly Rowland

December 2013 New Members

Leila Kubesch
Randy Burkett
Amy Merritt

January 2014 New Members

Angela Kendall
Amie Kocher
Jackie Baumgartner
Maggie Stone
Emily Prabell

Membership News

AFP Young Professionals Membership a Great Value

The Association of Fundraising Professionals Young Professionals Group is a network of men and women, age 30 and under, with an interest in philanthropy. The energy, enthusiasm and talent of our younger members stands out as an encouraging asset in developing our community's future. Our YP group has a simple agenda: to enrich our community through philanthropy by uniting and developing our young professionals.

The YP membership is a great value at only \$75. As defined by AFP, this special rate is open to persons who hold some degree of responsibility directly for fundraising, work within the U.S. and Canada and are compensated for their services, and are 30 years old or younger, must subscribe to the *AFP Code of Ethical Principles and Standards* and its bylaws and promote the *Donor Bill of Rights* and be employed, or have been employed by an organization that provides benefits to society. ***\$75.00 includes chapter dues. AFP Membership categories and pricing can be found here: [Click Here](#).***

Young Professionals Group

One of the greatest advantages to being part of the AFP network is strong peer relationships. In addition to all the benefits of a standard Professional Membership, YP's enjoy additional special programs and events that are unique to their interests. Watch for upcoming educational events and happy hours.

What is in it for me?

Help to create a platform for our young members to build relationships, develop professionally, and contribute to the long-term stability of our chapter by fostering an engaged membership.

- Create networking opportunities.
- Contribute to and enrich the community through ethical and effective fundraising practices.

- Provide opportunities for educational and professional development.
- Provide an understanding of Greater Cincinnati's philanthropic community.
- Create, cultivate, and retain future non-profit leaders.
- Contribute to the economic development and quality of life of Greater Cincinnati residents.

Encourage a young professional to join today! Have further questions about YP programming? Feel free to contact Julia Morton at mortonjulia07@gmail.com or Elizabeth Davis at lizzie.ann10@gmail.com.

Join us at the Quarterly AFP Meet & Greet Event! Come early to hear about AFP and the benefits of Membership at Orientation.

Membership Meet & Greet Wednesday, March 20, 2014

5:00–7:00 p.m.

All Members as well as those interested in AFP are welcome. There is no fee to attend this event. Cash bar, appetizers are provided. Feel free to bring a guest!

Membership Orientation Wednesday, March 20, 2014

Just prior to the Meet & Greet
4:30–5:00 p.m.

21 C Museum Hotel Cincinnati
Metropole Restaurant and Bar
609 Walnut Street
Cincinnati, Ohio 45202

Reservations requested. To register please email Sharon Civitello at scivitello@catholiccincinnati.org.

Become a Certified Fund Raising Executive (CFRE)

The 411 on the CFRE

If you have ever considered taking the CFRE exam, this session will explain the certification process and help you prepare to pass the exam. Explore exam content, become familiar with question logic, question analysis, and study tips. Leave with knowledge to develop a personal strategy to prepare for the exam with the confidence to succeed.

Wednesday, May 14 **8:30–10:00 a.m.**

Speaker: Vanessa R. Mosley, CFRE

Location: Shriners Hospitals for Children–Cincinnati
3229 Burnet Ave., Cincinnati, OH 45229-3095

Parking: There is no charge for parking at Shriners Hospitals for Children–Cincinnati. Our address is 3229 Burnet Ave. You access our garage at the rear of the hospital by turning onto Albert Sabin Way—if going north on Burnet, turn left—if going south on Burnet, turn right. You will then turn left into the first driveway, and left again into our garage. When you come to the speaker, let them know you are here to meet with Vanessa Mosley. Park in any available space and take the elevator to the first floor and enter the lobby.

Registration: registerafp@gmail.com

To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!

*Your registration is a financial commitment.

Members: Free Non-Members: \$20

CFRE Review Course 2014

AFP's revised CFRE Review Course offers development professionals an opportunity to review the main components of a complete fundraising program. It is a two-day, intensive program the purpose of which is to provide an overview of skills, techniques, and program components based on fundraising experience at the five-year level.

Thursday, September 11 **8:30 a.m.–4:00 p.m.**

Friday, September 12 **8:00 a.m.–12:00 p.m.**

Speaker: Vanessa R. Mosley, CFRE

Location: Shriners Hospitals for Children–Cincinnati
3229 Burnet Ave., Cincinnati, OH 45229-3095

Parking: There is no charge for parking at Shriners Hospitals for Children–Cincinnati. Our address is 3229 Burnet Ave. You access our garage at the rear of the hospital by turning onto Albert Sabin Way—if going north on Burnet, turn left—if going south on Burnet, turn right. You will then turn left into the first driveway, and left again into our garage. When you come to the speaker, let them know you are here to meet with Vanessa Mosley. Park in any available space and take the elevator to the first floor and enter the lobby.

Registration: registerafp@gmail.com

To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!

Please Note: There will be a 20% cancellation fee if you cancel your reservation after September 4, 2014. Thank you for understanding.

Registration Deadline: August 30, 2014

Members: \$390 Non-Members: \$490

This program will be submitted for 13.75 CFRE Credits toward certification or recertification.

National Philanthropy Day

By: Liz Flynn

As we plan National Philanthropy Day (NPD) 2014, we want to extend one more thank you to our sponsors and attendees for making NPD 2013 our biggest event yet with a sold-out crowd of 800!



“Inspiring” was the description we heard about Keynote Speaker, Ron Hall’s, talk recounting his journey from jet-setting, international

art dealer in Fort Worth, TX, to friend of hardened homeless man, Denver Moore. Overcoming judgments about each other, Hall and Moore forged a friendship that provided a springboard to advocate together on behalf of the homeless and deliver the *inspiring* message that “Everybody Can Help Somebody”.

Ron Hall has a unique connection to National Philanthropy Day, as he and Denver Moore were honored in 2006

as National Philanthropy Day Philanthropists of the Year by the homeless shelter where they met. NPD is a special day set aside to promote philanthropy and recognize individuals, organizations and businesses that are *inspiring change*



Award Winners. From L-R - Betsy Baugh, 2013 President, AFP Greater Cincinnati Chapter; Martha W. Ewalt, Outstanding Volunteer of the Year; Larry & Rhonda Sheakley, Philanthropists of the Year; Josh Rivers, on behalf of the Leadership Corps of the Josh Cares Student Advisory Council, Outstanding Youth in Philanthropy; and Rob Riefsnyder, President, United Way of Greater Cincinnati and NPD Honorary Chair.

through their significant impact on area nonprofits.

This year we will celebrate **NPD on November 13, 2014** with a luncheon at Duke Energy Convention Center. Please watch for new information about what were previously our “organizational honorees”, to be renamed “Nonprofit Champions”. Last year, 55 nonprofits recognized 289 of their donors, volunteers and supporters. As we get closer to NPD, we will invite nonprofits to participate again or for the first time this year.



Separately, AFP will also recognize community members at NPD with the following awards: Philanthropist of the Year, Volunteer of the Year, and

Outstanding Youth in Philanthropy. Nominations for these awards will be accepted from April 14–May 23, 2014.

We hope you will join AFP and 800 business people, philanthropists, and area nonprofits and their supporters on November 13, 2014. Tickets will go on sale this summer; \$50 per person; tables starting at \$600. For more information about NPD, please contact Liz Flynn at lizflynn20@gmail.com.

For more information about sponsorships for the National Philanthropy Day Luncheon, please contact Betsy Baugh at bbaugh@marchofdimes.com.

Chat with a New AFP Member

Jeffrey Stern



Director of Development & Communications
Crayons to Computers

When did you start your fundraising career?

I began working as a fundraiser in 2009 in my role as a collegiate music teacher. At the University of Miami (FL) I organized and directed annual fundraising events and performances on behalf of the School of Music. It was also here that I gained my first experience as a grant writer, which I continue to enjoy today.

When and why did you choose to join AFP?

When I began my role with Crayons to Computers in November 2013 shortly after moving to Cincinnati, I immediately pursued educational activities through AFP. The organization has proven to be a great educational and networking resource, through which I've met many new colleagues from organizations throughout the city. In the past month or so I've also joined AFP's Education Committee to

become more involved with the organization and hopefully bring some new and creative ideas to the table.

Why did you choose a career in fundraising?

I took a bit of a circuitous route to reach my current position as a fundraiser. My recent roles as an educator included many elements of a career in fundraising – fundraising events, marketing, mailing campaigns, etc. When I moved to Cincinnati, the Director of Development & Communications role with Crayons to Computers offered me the opportunity to focus and develop these skills while continuing to work in the non-profit and education worlds.

Tell us something unique about yourself.

I grew up in the suburbs of New York City in a family that was passionate about music and theater. As a result, I knew the entire score to *The Phantom of the Opera* and saw my first Broadway show at the age of six. Since then, I've become a singer and performed in professional theatrical performances on the stage, and more recently, in the orchestra pit, as I've earned two graduate degrees in choral conducting.

AFP Young Professional Group Event

Mark your calendars for Tuesday, March 25th to kick off AFP's First YP Happy Hour. As an affinity group of the AFP Greater Cincinnati Chapter, the YP Group wants to meet your needs as a young professional in fundraising!

To maximize your experience as an AFP member, tell us what you want to see happen this year at the AFPYP Educational Series and Happy Hour Events. This is your chance to detail programs to your liking to help you grow as a professional fundraiser. We need your input!

Not an AFP member yet, but still curious about the BENEFITS of joining? Come join us, this is for you too!

One of the greatest advantages to being part of the AFP network is strong peer relations and a great support system. So come, bring a friend, have a drink, meet other Young Professionals, and give us your feedback. We want to help you connect, engage, and learn!

When: March 25th from 5:30 p.m.–7:00 p.m.

Where: Obscura, 645 Walnut St., Cincinnati, OH 45202

RSVP lizzie.ann10@gmail.com. See you there!

You're Invited!

Nonprofit Legislative Day



April 9, 2014
Columbus



The Ohio Association of Nonprofit Organizations and the Ohio chapters of Association of Fundraising Professionals invite you to participate in our Nonprofit Legislative Day on Wednesday, April 9, 2014.

Visiting your legislator is one of the most effective ways to introduce yourself and your organization. By getting to know your legislator personally, you can make your organization visible and be an effective advocate for issues that impact your organization and the communities you serve.

Plan to join us for the following legislative activities:

- State Legislative Briefing
- Advocacy 101 Presentation
- Keynote Luncheon
- Legislative Visits

Event Date: Wednesday, April 9, 2014

Event Time: 8:30 a.m. - 4:30 p.m.

Event Location: Ohio Statehouse Atrium

1 Capitol Square, Columbus, Ohio 43215
(Legislative visits will occur at the Ohio Statehouse and Riffe State Office Tower)

Regular Registration Fees (Registration closes April 2):

- OANO/AFP Member - \$50 (AFP members who are not OANO members, please use coupon code *AFP-AFP* during checkout to qualify for member pricing.)
- Nonmembers - \$55

Questions? Contact 614-280-0233 / 888-480-6266 / info@oano.org.

[REGISTER HERE](#)

Upcoming 2014 AFP Events

March 2014

Thursday, March 20 4:30–7:00 p.m.

All Member Orientation and Meet & Greet

Location: 21c Museum Hotel Cincinnati
Metropole Restaurant & Bar
609 Walnut St., Cincinnati, OH 45202
*21c was recently ranked the #1 hotel in the USA by
Conde Nast Traveler*

Please join fellow AFP members and friends at an All Member Orientation and “Meet & Greet” to network in a casual setting. We encourage you to bring a friend or a prospective new member! Hope to see you there

Registration: scivittello@catholiccincinnati.org
*To register please click on the link above, let us know you would like to attend this event, and add your contact information.
Thanks!*

Friday, March 21 12:45–2:30 p.m.

Audioconference

Topic: 6 Steps to Creating a Written Fundraising Plan
Speaker: Sandy Rees, CFRE
Location: Interact For Health,
3805 Edwards Rd., Suite 500, Cincinnati, OH 45209

Registration: registerafp@gmail.com
To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!
*Your reservation is a financial commitment.

Members: Free Non-Members: \$20

April 2014

Wednesday, April 2 7:45–9:30 a.m.

Networking & Knowledge Breakfast

Topic: Annual Giving—Med—Large Shops
Speakers: Small Shops—Norah Mock
Med/Large Shops—TBD
Location: Cincinnati Red Cross
2111 Dana Ave., Cincinnati, OH 45207

Funded through member support of AFP Foundation of Philanthropy’s Every Member Campaign.

Registration: registerafp@gmail.com
To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!
*Your registration is a financial commitment.

Members: Free Non-Members: \$20

Friday, April 4 7:45 a.m.—5:00 p.m.

Saturday, April 5 7:45 a.m.—3:00 p.m.

Fundamentals of Fundraising - 2014 Sprint Session

Friday, April 4 Modules 1–4

Saturday, April 5 Modules 5–7

Speakers: Multiple

Location: Urban League of Greater Cincinnati
3458 Reading Rd., Cincinnati, OH 45229
(513) 281-9955

Module 1: Overview of Fundraising
Module 2: Developing an Integrated Fundraising Program
Module 3: Marketing for Ongoing Success
Module 4: Building and Sustaining Relationships
Module 5: Securing the Gift
Module 6: Volunteers—Partners in Fundraising
Module 7: Management & Accountability

Registration: registerafp@gmail.com
Please Note: There will be a 20% cancellation fee if you cancel your reservation within 7 days of this event. If you need to cancel, please do so by March 28, 2014, to avoid a fee. Please contact the AFP office at registerafp@gmail.com or 513-939-2652. Thank you for understanding.
*Please note, this class is a financial commitment.

Members: \$390 Non-Members: \$490

CFRE Continuing Education Points: 16

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Upcoming 2014 AFP Events *(Continued)*

May 2014

Wednesday, May 7 7:45–9:30 a.m.

Networking & Knowledge Breakfast

Topic: Major Giving—The Basics & Major Giving—Advanced

**** Invite Your CFO!! ****

Speakers: Liz Knuppel & Rob Grabowski

Location: Cincinnati Red Cross

2111 Dana Ave., Cincinnati, OH 45207

Funded through member support of AFP Foundation of Philanthropy's Every Member Campaign.

Registration: registerafp@gmail.com

To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!

**Your registration is a financial commitment.*

Members: Free

Non-Members: \$20

Wednesday, May 14 8:30–10:00 a.m.

The 411 on the CFRE

Speaker: Vanessa R. Mosley, CFRE

Location: Shriners Hospitals for Children—Cincinnati

3229 Burnet Ave., Cincinnati, OH 45229-3095

If you have ever considered taking the CFRE exam, this session will explain the certification process and help you prepare to pass the exam. Explore exam content, become familiar with question logic, question analysis, and study tips. Leave with knowledge to develop a personal strategy to prepare for the exam with the confidence to succeed.

Registration: registerafp@gmail.com

To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!

**Your registration is a financial commitment.*

Members: Free

Non-Members: \$20

This program will be submitted for 1.5 CFRE Credits toward certification or recertification.

June 2014

Wednesday, June 4 7:45–9:30 a.m. (First Session)

9:45–11:15 a.m. (Second Session)

Networking & Knowledge Breakfast

Topic: A Donor Wants to Give You What (1st Session) &

What You Don't Know Won't Hurt You (2nd Session)

**Notice TWO Sessions!*

Speaker: John Taylor

Location: Cincinnati Red Cross

2111 Dana Ave., Cincinnati, OH 45207

Funded through member support of AFP Foundation of Philanthropy's Every Member Campaign.

Registration: registerafp@gmail.com

To register, simply click on the email link and let us know to count you in for this event (please include your contact information or email signature). Thanks!

**Your registration is a financial commitment.*

Members: Free

Non-Members: \$20